

Zoellner, Garten & Co.

644 Linn Street, Suite 634, Cincinnati, OH 45203-1738

O-513-852-2400 F-513-852-2403 www.zoellnergarten.com

John W. Zoellner, President jzoellner@zoellnergarten.com

Acquisition Opportunity

Client 1039

Electrical Component Distributor

Business Description. This Southwestern Ohio based Business has been operating for decades. It Distributes Major Brands of Motor Controls, Transformers & Power Supplies, Connectors, Explosion Proof & Stainless Enclosures, Alternators, Switches, Wire Markers, Systems & Software, Pushbuttons, Relays, Timers, Terminal Blocks, Fuses, Fuse Blocks, PLC's, and many more similar items. Customers are predominantly OEM's.

Opportunity. This could be a perfect acquisition for a buyer to pick up additional business, for a similar, out of area business to enter this market, or an opportunity for an entrepreneur to own a Business.

Niche. The Business serves primarily manufacturers and does "whatever it takes" to fulfill their needs.

Financial Information: Revenues in recent years have range from over \$2.5 million to just under \$2.9 million. The Gross Profit Margin has ranged from 26% to over 27% and has been consistent.

Facility. The facility can be purchased or leased, or the Business moved.

Reason for Selling. The Owner wishes to transition away from the business and begin retirement. He will assist a new owner for any reasonable transition period and may be interested in staying in a reduced capacity.

What's for Sale. Inventory and Fixed Assets are for sale, along with customer lists and files, phone number and other Goodwill of the Business.

Asking Price. The Asking Price is one year's Gross Profit. It includes Inventory, Personal Property Assets, and Goodwill.

If interested, please contact us for more information.

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