

Zoellner, Garten & Co.

644 Linn Street, Suite 634, Cincinnati, OH 45203-1738

O-513-852-2400 F-513-852-2403 www.zoellnergarten.com

John W. Zoellner, President jzoellner@zoellnergarten.com

Terry D. Wagner, Sr. Vice Pres. twagner@zoellnergarten.com

Acquisition Opportunity

Client 3139

Specialty Retail Store

Business Description: This is a very successful Specialty Cologne & Perfume Store located in the Premier Liberty Center in Northern Cincinnati. Customers are loyal and return regularly – the products they sell are not available everywhere. This location opened in October of 2015. The Owner has other stores in Ohio but not close to this one. The other stores are not for sale.

The Owner has invested over \$300,000 in build-out costs. If someone wanted to operate another type of store, he would sell for \$175,000 without Inventory.

Niche: The Business strives to supply not only brands in high demand but also hard to find brands. They have very competitive prices compared to large retail chains.

Opportunity: This is an excellent opportunity for an active owner to manage and grow this Business. Additional niche lines and products can easily be added.

Revenues; Profitability: In 2016, its first full year, the Business is Profitable and Revenues are growing.

Reason for Selling: The Owner lives in the Central Ohio area and is selling to cut down on his travel and to spend more time with his family and young children.

What's for Sale; Asking Price: The asking price for the Business as it now operates is \$225,000. It includes Inventory valued at a minimum of \$75,000, plus furniture and fixtures, use of the name, and other Goodwill of the Business.

Comments: This is a very successful and profitable business with a great reputation. It's an excellent opportunity for an owner operator to grow a new location and add additional products.

If interested, please contact us for more information.

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