

# Zoellner, Garten & Co.

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## Acquisition Opportunity

### Client 4156

### Professional Staffing Services

**Business Description:** The Business provides staffing for Skilled Professional positions for manufacturing companies throughout the midwestern United States. They provide contract employees and direct placement services.

**Niche:** Their team of specialists take time to learn the details of their clients' needs to ensure the best possible match. They have a long list of qualified candidates as well as a well-established internal database of talent.

**Personnel:** The Owner is "involved" but can be away for extended periods of time and the Business functions, due to the recruiters and support personnel. The recruiting team is seasoned and self-sufficient.

**Reason for Selling:** The Owner has been with the Company for over 25 years, has owned other businesses, and has decided it's time to do other, unrelated things.

#### **Financial Information:**

	2013	2014	2015	2016	2017 - Est.
Revenue	\$4,990,000	\$4,847,000	\$3,973,000	\$4,190,000	\$4,848,000
Adjusted EBITDA	\$358,000	\$474,000	\$343,000	\$359,000	\$426,000

**What's for Sale:** The Company has minimal fixed Assets; the Client Relationships plus List of Candidates are the value. Some Seller Financing could be available for a qualified buyer. Please contact us to discuss an Asking Price.

**Summary:** This is a stable, solid Business. A more active Owner could add to the staff and go after additional Companies to work with.

**If interested, please contact us for more information.**

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