



PROFILE – BUYER 7220 – PRIVATE INVESTMENT FIRM

Since 2000 this Firm has been investing in established manufacturing and industrial service businesses throughout the United States. They partner with strong, experienced management teams and collectively enhance shareholder value over time.

ABOUT THE COMPANY

The Group was started in 2000. They focus on the lower end of the middle market, prefer Companies with excess capacity, and are scalable. They have a long term investment horizon and are not held to time constraints that Private Equity Groups typically have.

INVESTMENT CRITERIA

They are seeking to invest in companies with the following characteristics:

- **BUSINESS MODEL**

Manufacturing areas of interest include Aerospace, Packaging Equipment & Supplies, Branded or Highly Engineered Products, Specialized Machinery, and Aftermarket Parts and Accessories. Service areas of interest include Maintenance and Repair Operations, Contract Packaging, Electronic Repair and Re-Design, and Niche Processing/Coating Services.

- **TRANSACTION SITUATIONS**

It could be an exit strategy/retirement, management buyout, Buy-in, or divestiture.

- **LOCATION**

United States

- **SIZE**

Target Revenues \$5 to \$100 million; target EBITDA is \$1 million to \$10 million.

If you know of a Business that could possibly fit the above profile or if you would like to discuss an opportunity, please contact John W. Zoellner, President.

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