

Zoellner, Garten & Co.

644 Linn Street, Suite 634, Cincinnati, OH 45203-1738
O-513-852-2400 F-513-852-2403 www.zoellnergarten.com

Acquisition Opportunity – Client 2094

Supplier to Tool & Die & Machine Tool Industries

Description. The Company is supplier of just about every disposable supply item used by the Tool & Die and Metal Stamping Industries. They represent a dozen manufacturers and serve roughly 250 customers from their Southwestern Ohio facility.

Opportunity. The Owners have done a great job; they are nearing retirement age and have not been aggressively pursuing growth.

Financial. Annual Revenues the last two fiscal years have been over \$4 million with over 10% Adjusted EBITDA.

Employees. There are six employees including the Owners.

Personal Property Assets. The only significant Assets are typical office furniture, computers, and shelving for Inventory.

Facility. The 7800 square feet facility is located in Southwestern Ohio; it has easy access to I-75. The facility can be acquired, leased, or the Business moved.

Competition. For many of the products the Business sells, there is limited competition. Some products could be considered commodities.

What's for Sale. A Stock Sale is preferred. An Asset Sale would include Inventory, Personal Property used in the Business, Customer List, Vendor relationships, Name, Phone Numbers, and other Goodwill.

Asking Price. Please contact us to discuss options.

Ideal Buyer. The Business has a solid and loyal customer base. An ideal buyer might be one that can combine its customer list with that of the Business and sell a broader range of products and services.

To Learn More: If interested, please call us. Buyers must agree to the terms of our Confidentiality Agreement (CA) and submit a Buyer Profile. Please visit our web site to review the CA and complete the Buyer Profile.

Please contact us if you have any questions or need assistance.

John W. Zoellner, President
jzoellner@zoellnergarten.com

Terry D. Wagner, Sr. Vice President
twagner@zoellnergarten.com